## RESULTS ORIENTED CONSULTANT

A self-motivated, stakeholder focused professional with over seventeen years of varied experience. Possessing the following traits:

* Able to lead programs and projects successfully to meet goals in an organized and timely manner,
* Proficient in managing personnel and budgets to provide superior results on time and under budget,
* A strong will to get the job done,
* Thrive in a fast-paced environment, under multiple deadlines,
* Work well with all levels of an organization, from an executive board member to a line worker,
* Major strengths in leadership, IT strategy, project management, personnel management, team building, systems implementation, business process optimization and change management.

## PROFESSIONAL EXPERIENCE

**TREASURY WINE ESTATES AMERICAS**  Napa, CA

# *Delivery Lead, Operations* 2015 – 2015

# *IT Director, Supply AMER & EMEA* 2014 – 2015

# *Director, Wine Production & Technical Services, BP&IT* 2012 – 2014

# *Director, Process & Applications, Supply* 2011 – 2012

* Directed all testing efforts for our global JD Edwards Reimplementation Project, managed post go live hypercare and supervised local solution delivery team; implemented global solution in 7 months.
* Established various IT teams which partnered directly with key stakeholders aligning on objectives and delivering results both through projects and support.
* Created the IT Supply Strategy and Roadmap and successfully delivered all associated projects.
* Managed the software selection and implementation of a global vineyard management system retiring two legacy applications.
* Implemented a new wine management system in less than 3 months after a NZ winery acquisition.
* Upgraded JD Edwards Tools on our instance of Grower and Blend to enable use of the software on mobile devices and enhance system performance.
* Embraced the new iPad technology and set a vision for key roles (winemakers, grower representatives and vineyard managers) to work completely off of an iPad. Achieved this goal through application and architecture changes including the implementation of a mobile device management solution.
* Led the Americas demerger application migration – migrating all applications to a new domain.

**FOSTERS WINE ESTATES AMERICAS**  Napa, CA

# *Senior Manager, Process & Applications, Supply* 2011 – 2011

# *Manager, Global Process & Applications* 2010 – 2011

# *Manager, ERP Systems* 2007 – 2010

# *ERP Business Analyst* 2005 – 2007

* Managed and grew the Americas application team and associated budget that was responsible for both projects and support.
* Led the Americas IT team for our global JD Edwards upgrade and process improvement project.
* Designed the future state applications landscape and associated program implementation plan.
* Took over management of the ERP Systems team completing the inflight warehouse management system and wine production system implementation projects.
* Managed the JDE process sub team that architected material and manufacturing processes for the new Napa Bottling Center.
* Led the Northern Hemisphere JDE International Order to Cash (IOTC) project setting up both cross regional customer and inventory replenishment ordering while meeting US compliance requirements.
* Served as the Southcorp IT project lead on the Southcorp / Foster’s integration project, where we converted all infrastructure and the majority of the applications within 4 months of the purchase.

**SOUTHCORP WINES, THE AMERICAS**  Napa, CA

# *Manager of Information Systems* 2004 – 2005

# *Senior Business Systems Analyst* 2003 – 2004

# *Business Process Analyst* 2002 – 2003

* Managed a team of 3 individuals and a budget of $1M, supporting a user base of 200 individuals.
* Led the product decision for the first global data warehouse and associated implementation.
* Assisted with the global decommission of the non-wine SAP system and migration into the global wine SAP instance.
* Provided system set up for a new brand launch that sold over 1 million cases in its first year.
* Completed successful implementation of the SAP system for the Americas branch.
* Provided SAP application support for all company functions (order management, distribution, finance, accounting, marketing, etc.) for over 60 users in three primary locations.
* Assisted with a new joint venture product launch – identified business and system requirements from a financial perspective, explored timing and legal implications, designed necessary accounting transactions and product specifications and provided a systematic solution.

**3COM CORPORATION** Santa Clara, CA

# *Senior Business Systems Analyst* 2000 – 2002

***Business Systems Analyst*** 1998 – 2000

* Managed $0.5 million Vigilance system implementation project. Vigilance is a supply chain event management tool that was used to raise 3Com’s on time delivery performance in excess of 90%.
* Led areas of an SAP implementation project – reporting and order management. Incorporated legacy systems and processes into SAP environment. Eliminated existing areas of customization by replacing them with standard procedures and reengineering business processes accordingly.
* Participated in the Palm spin off project and associated data warehouse and application separation.
* Designed, rolled out and tested 3Com’s data warehouse, combining 3 existing legacy systems.
* Served as a supply chain subject matter expert in the areas of order processing, sales, distribution and manufacturing.
* Acted as the reporting subject matter expert for the supply chain for systems; SAP, Business Objects, Oracle, MS Excel, MS Access, and Hyperion Essbase among many others. Responsible for aligning all supply chain reporting efforts across multiple projects. Served as a visionary for reporting needs.

## EDUCATION

M.S. in Economics and Business with a major in Operations Research / Business Strategy and Finance

Colorado School of Mines – Golden, CO

B.S. in Mathematics with a major in Operations Research / Probability and Statistics

Harvey Mudd College – Claremont, CA

## MEMBERSHIPS

Quest Wine and Spirits Special Interest Group, Founding Member

Wine Industry Technology Symposium, Advisory Board Member